

Media Release

CMS Info Systems reports healthy 17% revenue growth in Q1'FY25

Secures two key mandates for Technology Solutions from a leading bank

Mumbai, 24th July 2024: CMS Info Systems Limited, India's leading business services company offering banking logistics and technology services, announces its financial results for Q1'FY25.

Q1'FY25 Consolidated & Segmental Financial Performance:

Revenue	Adj. EBITDA*	Adj. PAT*
INR 599 Crore YoY Growth: 17%	INR 164 Crore YoY Growth: 8%	INR 99 Crore YoY Growth: 13% Margin: 16.4%

*Adjusted for ESOP expenses.

Cash Logistics Business		Managed Services & Technology Solutions Business [#]	
Revenue	EBIT	Revenue	EBIT
INR 387 Cr YoY Growth: 10%	INR 99 Cr YoY Growth: 5%	INR 239 Cr YoY Growth: 31%	INR 41 Cr YoY Growth: 20%

[#]Including Cards Services

Q1'FY25 Other Highlights:

- Business points for cash logistics segment at 140,000, 11% YoY growth
- Managed Services & Technology Solutions business new order wins of INR 200 Cr
- In ALGO AIoT Remote Monitoring Solution business, won a large unified 'Build & Operate' mandate for bank branch surveillance transformation project across 2000 locations. This will be an integrated solution with a 24X7 centralized on-prem command & control centre and will converge the bank's tech stack with new 10+ AI & ML modules.

Commenting on the performance of the company, **Mr. Rajiv Kaul – Executive Vice Chairman, Whole Time Director and CEO** said, "In a seasonally weak quarter, we continue to deliver strong revenue growth and maintain a high-quality margin profile. Our Managed Services & Technology Solutions business has grown 30%+ and is on track to cross INR 1000 Cr revenue in FY25. Overall, we are reasonably confident of revenue growth being in the 15%-19% range, to achieve our guidance of INR 2,600-2700 Cr revenue for FY25."

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***Adjusted for ESOP expenses. Calculation of Adj. PAT below.**

INR Cr.	Q1'FY25	Q4'FY24	Q1'FY24
Reported PAT	90.8	91.4	84.3
Add : Non-cash ESOP Expenses (Net of Tax)	7.7	8.0	2.5
Adj. PAT	98.5	99.4	86.8

Results for the quarter ending June 30, 2024, prepared under Ind AS, along with segment results, are available in the Investor Relations section of our website www.cms.com.

Analyst Conference Call:

The earnings conference call will be held on Friday, July 26, 2024 at 12 noon (IST) to discuss the Financial Results and performance of the Company for Q1'FY25. The earnings conference call will be accessible from all networks and countries through universal access dial-ins +91 22 6280 1123 / +91 22 7115 8024 also accessible [here](#). Further, the analyst(s)/institutional investor(s) presentation will be submitted to Stock Exchanges and hosted on the Company's website at www.cms.com.

About CMS Info Systems Limited (CMSINFO):

CMS Info Systems Limited (BSE: CMSINFO | 543441, NSE: CMSINFO) is India's leading business services company providing logistics and technology solutions to banks, financial institutions, organized retail, and e-commerce companies with a presence across Cash Logistics, Managed Services, and Technology Solutions.

CMSINFO businesses include ATM and Retail Cash Management, Banking Automation, ATM-as-a-service, AIoT Remote Monitoring, Software Solutions and Card Issuance, Management & Personalization.

CMSINFO is committed to enable financial inclusion by providing access to formal banking services and driving seamless physical payments in India.

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