

Media Release

CMS Info Systems reports strong 15% revenue growth in Q2'FY25

Managed Services & Tech Solutions business revenue grows 30% to cross INR 500 Cr in H1'FY25

Mumbai, 25th October 2024: CMS Info Systems Limited, India's leading business services company offering logistics and technology solutions & services, announces its financial results for Q2'FY25.

Financial Performance:

Consolidated	Revenue		PAT	
Q2'FY25	INR 624 Crore YoY Growth: 15%		INR 91 Crore YoY Growth: 8% Margin: 15%	
H1'FY25	INR 1,224 Crore YoY Growth: 16%		INR 182 Crore YoY Growth: 8% Margin: 15%	
Segmental	Cash Logistics Business		Managed Services & Technology Solutions Business [#]	
	Revenue	EBIT	Revenue	EBIT
Q2'FY25	INR 390 Cr YoY Growth: 8%	INR 97 Cr YoY Growth: 2%	INR 264 Cr YoY Growth: 28%	INR 40 Cr YoY Growth: 3%
H1'FY25	INR 777 Cr YoY Growth: 9%	INR 196 Cr YoY Growth: 4%	INR 503 Cr YoY Growth: 30%	INR 81 Cr YoY Growth: 11%

[#]Including Cards Services

Key Highlights:

- Business points for the cash logistics business grow by 11% to 143,000
- New order wins of INR 200 Cr in the quarter, H1'FY25 new order wins now at INR 400 Cr, in the Managed Services & Technology Solutions business
- PAT growth at 8%, due to slower consumption, elections and intense rains in H1, which impacted realizations

Commenting on the performance of the company, **Mr. Rajiv Kaul – Executive Vice Chairman, Whole Time Director and CEO** said, “We continue to deliver strong 16% revenue growth in H1 and in line with our long term 17% growth CAGR. Our Cash Logistics business is performing robustly with a steady 9% revenue growth and gaining share in key growth segments. The Managed Services & Technology Solutions business segment grew 30% to cross INR 500 Cr revenue in H1. Our AIoT RMS use cases are being piloted in non BFSI sectors. We are focused on accelerating execution of our order book, so that we can close Q4 with a strong base for FY26.”

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LinkedIn: [CMS Info Systems](https://www.linkedin.com/company/cms-info-systems) | **Twitter:** [@systems_cms](https://twitter.com/systems_cms) | **Facebook:** [ConnectingCommerce](https://www.facebook.com/ConnectingCommerce) | **Instagram:** [cmsinfosystems](https://www.instagram.com/cmsinfosystems)

Results for the quarter ending September 30, 2024, prepared under Ind AS, along with segment results, are available in the Investor Relations section of our website www.cms.com.

Analyst Conference Call:

The earnings conference call will be held on Monday, October 28, 2024, at 12.30 pm (IST) to discuss the Financial Results and performance of the Company for Q2'FY25. The earnings conference call will be accessible from all networks and countries through universal access dial-in +91 22 6280 1146 / +91 22 7115 8047 also accessible [here](#). Further, the analyst(s)/institutional investor(s) presentation will be submitted to Stock Exchanges and hosted on the Company's website at www.cms.com.

About CMS Info Systems Limited (CMSINFO):

CMS Info Systems Limited (BSE: CMSINFO | 543441, NSE: CMSINFO) is India's leading business services company providing logistics and technology solutions to banks, financial institutions, organized retail, and e-commerce companies with a presence across Cash Logistics, Managed Services, and Technology Solutions.

CMSINFO businesses include ATM and Retail Cash Management, Banking Automation, ATM-as-a-service, AIoT Remote Monitoring, Software Solutions and Card Issuance, Management & Personalization.

CMSINFO is committed to enable financial inclusion by providing access to formal banking services and driving seamless physical payments in India.

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